

# **ISH Adjudicating Criteria**

## **Innovative Shellfish Handling Program (ISH)**

### **BC Salmon Restoration and Innovation Fund**

Adjudication of all factors will consider the context of the applicant's operation and the project cost as described by the applicant in the ISH application form. Each of the six questions below will be scored 0 – 4 and will be weighted based on the percentages beside each category and question.

- 0 Incomplete
- 1 Low
- 2 Medium
- 3 High
- 4 Very High

**Innovation (25%):** Innovation is the implementation of a new idea or technology that assists the applicant in optimizing or improving their operations to become more profitable and / or efficient.

- 12.5%: How innovative is this project?
- 12.5%: Does the technology support a strategic plan for the long-term growth and development of the applicant's operation?

**Project Viability (25%):** The objectives and productivity gains of the technologies can be realized as described in the application by the 31<sup>st</sup> of March 2022.

- 12.5%: Does the scale, scope, and history of the applicant's operations demonstrate that they are able to carry out the project within the timeline?
- 12.5%: Has the applicant demonstrated that they have done their due diligence and included sufficient details on their planned finances, function, and usage of the technology?

**Productivity (50%):** The effectiveness of productive effort as measured by the unit output per unit input for any process in shellfish aquaculture operations.

- 37.5%: How large and measurable will the effect of this technology be on increasing productivity and profitability of their operation?
- 12.5%: Is the described project plan thorough and realistic including a complete project timeline for visible increase in the operator's productivity and growth associated with the technology?

Projects seeking an ISH incentive for more than \$99,999.99 must have broad industry wide benefits and will be adjudicated on a Pass or Fail basis. These projects must clearly demonstrate that the scope and influence of the project is widespread across the BC shellfish aquaculture industry and that the project and / or technology is new to BC. This should be demonstrated by letters of support from industry members and a strategic plan and timeline to roll out broad industry wide benefits to members.

If a project does not adequately demonstrate industry wide benefits but is a successful ISH application then an ISH incentive cost sharing agreement of \$99,999.99 will be offered to the applicant.

#### **Direct Industry Wide Benefits:**

Direct benefits are those that have clear and quantifiable increases in productivity and / or growth for other industry partners.

- Novel seed production technologies that reduce the current cost of seed or introduce seed production for a new species.
- Community scale projects that are accessible or directly beneficial to the production cycle for a wide number of local farmers.
- Value added processing or packaging services that increase the value of products that are available to many growers.

#### **Indirect Industry Wide Benefits:**

Indirect benefits are those that do not directly or immediately increase the production and growth of other industry members. The effects of these projects are less easily quantifiable but there must be an opportunity to substantiate the industry wide benefit through qualitative reporting and engagement with industry members. This could include any technology in which educating industry members would be impactful on the growth, productivity, or direction for the future or shellfish aquaculture in BC.

- Technical reports with statistics on productivity or efficiency improvements
- Training and education offered to other industry members
- Site or technology tours
- Collaboration between various industry members